



## NOR-RAL INC GENERAL FLOW DOWN REQUIREMENTS

The following requirements apply to all build to print and services procured by Nor-Ral. This document does not apply to COTS (Commercial off the shelf items) and standard hardware made to an industry standard (MS, AMS, MIL SPEC, etc) If your company is providing a service/part in support to a Lockheed Martin Aeronautics purchase order please see section below titled: *LOCKHEED MARTIN AERONAUTICS COMPANY FLOWDOWN OF ENGINEERING SPECIFICATION REQUIREMENTS.*

- A. Seller shall provide and maintain a quality system acceptable to the Buyer and Buyer's customers for the supplies and services covered by this purchase order.
- B. Seller shall provide Buyer and Buyer's customers access to any and all areas, including those of subcontracted suppliers where work is being or is scheduled to be performed under this purchase order.
- C. Seller shall notify buyer of any and all non-conforming product. Seller disposition of non conforming items are limited to scrapping of the material, elimination of the nonconformance by rework to engineering, or return to supplier. For items of Buyer's customer design, Seller shall submit nonconforming material reports to Buyer for disposition. Seller shall not incorporate any nonconformance into any product, process, procedure or data unless and until Seller has obtained written approval from design activity. Seller's continued processing of material containing a nonconformance prior to Buyer's customer MRB disposition is a Seller's risk. Buyer and Buyer's customers shall have the right to refuse to accept any non-conformances.
- D. Seller shall notify the buyer changes in product and/or process definition and, where applicable, obtain organization approval.
- E. Seller shall implement, and maintain a system that provides for identification, documentation, segregation and disposition of nonconforming material and shall assure effective and positive corrective action is taken to prevent, minimize or eliminate non-conformances.
- F. Seller's purchase orders to sub-tier suppliers shall clearly reflect and define all processing and nondestructive testing requirements including special procedures, inspections, tests and approval criteria as required by this purchase order. Seller shall assure appropriate specifications and other directives are available and used by Seller's sub-tier suppliers. Seller shall require sub-tier suppliers likewise to incorporate documents and requirements in purchase orders to their subcontractors.
- G. Buyer shall have the right to perform in-process inspection, audits, and system surveillance at Seller's and Seller's sub-tier supplier's facilities as part of the verification of conformance to the requirements of this purchase order. Buyer shall have the right to utilize sample inspection methods for acceptance of product. If the sample is unacceptable, Buyer shall have the right to return all or part of the lot for credit or replacement.
- H. Seller shall prepare a Certificate of Conformance (CoC) with each shipment. This CoC shall certify that all items provided under this purchase order meet all applicable requirements. The CoC shall be included with the Seller's shipper to Buyer.
- I. Seller shall maintain complete records of all manufacturing, inspection and test. Records shall be made available to Buyer and Buyer's customers during the performance of this purchase order and at least three (10) years after completion of the purchase order and for such longer periods, if any, as may be specified elsewhere in this purchase order. Upon request by Buyer, records shall be forward to Buyer at no additional cost within 30 days of request.



## LOCKHEED MARTIN AERONAUTICS COMPANY FLOWDOWN OF ENGINEERING SPECIFICATION REQUIREMENTS

The then current revision, in the effect as of the date of this purchase order, of each of the following specification documents, is hereby incorporated into this purchase order by this reference:

1. ENGINEERING PURCHASING SPECIFICATION (EPS) MANUAL
2. C130 SPECIFICATIONS CONTENTS LIST
3. F-22 MATERIALS & PROCESS ENGINEERING SPECIFICATIONS & STANDARD PARTS DOCUMENTS
4. Q4R – FOREIGN OBJECT DEBRIS/DAMAGE (FOD) PREVENTION
5. PREFERRED PARTS HANDBOOK (PPH)
6. F-22 PARTS PROCUREMENT MANUAL (PPM)
7. STANDARD PROCESS SPECIFICATION (STP)
8. PROCESS SPECIFICATIONS AND PROCESS BULLETINS
9. STANDARD MATERIAL SPECIFICATIONS (STM)
10. APPENDIX QJ SELLER QUALITY REQUIREMENTS AND ADDENDUM TO APPEDIX QJ
11. APPENDIX QC SELLER QUALITY REQUIREMENTS STANDARD TERMS AND CONDITIONS
12. APPENDIX QX SUPPLIER QUALITY REQUIREMENTS

Seller hereby agrees that (1) it has obtained or will timely obtain from buyer each of such specification documents listed in 1 through 12 above and (2) in performance of its obligations in connection with this purchase order, seller shall comply with such specification documents and all other requirements of this purchase order, unless seller is otherwise directed by buyer.

The EPS manual, C130 specification contents list, and F22 materials & process engineering specifications & standard parts documents, items 1 through 4, can be accessed on the Lockheed martin aeronautics company - material management website at <http://www.lockheedmartin.com/aeronautics/materialmanagement/>. A downloaded version of Lockheed martin aeronautics company specification documents 5 through 9, are not available online and must be obtained from the buyer.

Seller must have an appropriate fully executed proprietary information agreement (PIA) with Lockheed Martin Corporation acting through and on behalf of its Lockheed martin aeronautics company to gain access to such specification documents. if seller has not entered into any such PTA, it shall fill out the PTA found on the website referenced above and fax, the completed PTA to 770-494-8382, to the attention of the "PTA coordinator".

Seller shall include the language of all the above text, starting with the title flowdown of engineering specification requirements, in its entirety, including this paragraph, in seller's purchase orders with its suppliers with instructions for it to be inserted in purchase orders at every tier where seller or its suppliers at any tier may elect to use a buyer approved source for controlled processes. Buyer approved sources and controlled processes can be found on the Lockheed martin aeronautics company - material management website at <http://www.lockheedmartin.com/aeronautics/materialmanagement/>.